



Your 3 Steps to Clients & Money Roadmap!

Prework & Ongoing:

Master Your Mindset! Clear the sales and money blocks so that you can make high-ticket offers with confidence. Get to the root cause of any fears, resistance or limiting beliefs and pull them out by the roots so they never come back!

Notes:

Step 1:

Craft your signature program. Get clear on your niche, how you help people and what problem you solve for your ideal client. Take the process you take clients through, deconstruct it and break it down into a repeatable system. What do you always do with a client? And then what do you do after that? Map out the step by step path that leads your clients to the transformation you offer.

Notes:

Step 2:

Get in front of your ideal client. Will you speak in front of groups? Give workshops? Do Webinars online? Choose one and work on identifying the content you will share with prospects. Work up an outline with the main points. Weave in the prompts to position the purchase! Create your presentation and practice your talk so you lead prospects to book a strategy session with you.

Notes:

Step 3:

Master the art of the sales conversation. T.R.A.N.S.C.E.N.D. sales with a sales conversation specifically designed for coaches that feels authentic and allows you to do what you do best—coach, without being pushy or salesy. Create a personalized script for your sales conversations around the transformation you provide. Offer your high-ticket coaching package with complete confidence and convert prospects into clients!

Notes:

Angela Artemis works with coaches who love what they do but hate the “sales” part. They’re tired of working way too hard for too little business and want more clients, more income and to feel authentic and self-assured during sales conversations. Angela walks clients through a highly transformational process to eliminate blocks, gain more confidence and rev up their revenue to 5 figures+ a month quickly! She believes in results based coaching that gets you where you want to go fast without any fluff! Contact her for a complimentary Sales & Business Breakthrough Session at: Angela@AngelaArtemis.com and breakthrough your income ceiling FAST without the fluff!